

TALP2 – Session 2 April 2021 - HO1 Questioning Skills Exercise

Question Type	Example	Risk	Benefit	When would it be useful?
<i>Closed</i>	<i>"When did you buy the shirt?"</i>	<i>It may close down the conversation</i>	<i>It will help get key facts</i>	<i>After the client has tried to explain their situation, and after you have summarised it.</i>
Open				
Diagnostic				
Leading				
Multiple				
Sensitive				
Challenging				